

# Function Approximation for Solving Stackelberg Equilibrium in Large Perfect Information Games

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## Abstract

Function approximation (FA) has been a critical component in solving large zero-sum games. Yet, little attention has been given towards FA in solving *general-sum* extensive-form games, despite them being widely regarded as being computationally more challenging than their fully competitive or cooperative counterparts. A key challenge is that for many equilibria in general-sum games, no simple analogue to the state value function used in Markov Decision Processes and zero-sum games exists. In this paper, we propose learning the *Enforceable Payoff Frontier* (EPF)—a generalization of the state value function for general-sum games. We approximate the optimal *Stackelberg extensive-form correlated equilibrium* by representing EPFs with neural networks and training them by using appropriate backup operations and loss functions. This is the first method that applies FA to the Stackelberg setting, allowing us to scale to much larger games while still enjoying performance guarantees based on FA error. Additionally, our proposed method guarantees incentive compatibility and is easy to evaluate without having to depend on self-play or approximate best-response oracles.

## 1 Introduction

A central challenge in modern game solving is to handle large game trees, particularly those too large to traverse or even specify. These include board games like Chess, Poker (Silver et al. 2018, 2016; Brown and Sandholm 2017, 2019; Moravčík et al. 2017; Bakhtin et al. 2021; Gray et al. 2021) and modern video games with large state and action spaces (Vinyals et al. 2019). Today, scalable game solving is frequently achieved via function approximation (FA), typically by using neural networks to model state values and harnessing the network’s ability to generalize its evaluation to states never encountered before (Silver et al. 2016, 2018; Moravčík et al. 2017; Schmid et al. 2021). Methods employing FA have achieved not only state-of-the-art performance, but also exhibit more human-like behavior (Kasparov 2018).

Surprisingly, FA is rarely applied to solution concepts used in general-sum games such as Stackelberg equilibrium, which are generally regarded as being more difficult to solve than the perfectly cooperative/competitive Nash equilibrium. Indeed, the bulk of existing literature centers around

on methods such as exact backward induction (Bosanský et al. 2015; Bošanský et al. 2017), incremental strategy generation (Černý, Bošanský, and Kiekintveld 2018; Cermak et al. 2016; Karwowski and Mańdziuk 2020), and mathematical programming (Bosansky and Cermak 2015).<sup>1</sup> While exact, these methods rarely scale to large game trees, especially those too large to traverse, severely limiting our ability to tackle general-sum games that are of practical interest, such as those in security domains like wildlife poaching prevention (Fang et al. 2017) and airport patrols (Pita et al. 2008). For non-Nash equilibrium in general-sum games, the value of a state often *cannot* be summarized as a scalar (or fixed sized vector), rendering the direct application of FA-based zero-sum solvers like (Silver et al. 2018) infeasible.

In this paper, we propose applying FA to model the *Enforceable Payoff Frontier* (EPF) for each state and using it to solve for the *Stackelberg extensive-form correlated equilibrium* (SEFCE) in two-player games of perfect information. Introduced in (Bošanský et al. 2017; Bosanský et al. 2015; Letchford and Conitzer 2010), EPFs capture the tradeoff between player payoffs and is analogous to the state value in zero-sum games.<sup>2</sup> Specifically, we (i) study the pitfalls that can occur with using FA in general-sum games, (ii) propose a method for solving SEFCEs by modeling EPFs using neural networks and minimizing an appropriately designed Bellman-like loss, and (iii) provide guarantees on incentive compatibility and performance of our method. Our approach is the first application of FA in Stackelberg settings without relying on best-response oracles for performance guarantees. Experimental results show that our method can (a) approximate solutions in games too large to explicitly traverse, and (b) generalize learned EPFs over states in a repeated setting where game payoffs vary based on features.

## 2 Preliminaries and Notation

A 2-player *perfect information* game  $G$  is represented by a finite game tree with game states  $s \in S$  given by vertices and action space  $\mathcal{A}(s)$  given by directed edges starting from  $s$ .

<sup>1</sup>Meta-game solving (Lanctot et al. 2017; Wang et al. 2019) is used in zero-sum games, but not general-sum Stackelberg games.

<sup>2</sup>The idea of an EPF was initially used by (Letchford and Conitzer 2010) to give a polynomial time solution for SSEs. However, they (as well as other work) do not propose any naming.

Each state belongs to either player  $P_1$  or  $P_2$ ; we denote these disjoint sets by  $\mathcal{S}_1$  and  $\mathcal{S}_2$  respectively. Every leaf (terminal state)  $\ell \in \mathcal{L} \subseteq \mathcal{S}$  of  $G$  is associated with payoffs, given by  $r_i(\ell)$  for each player  $i$ . Taking action  $a \in \mathcal{A}(s)$  at state  $s \notin \mathcal{L}$  leads to  $s' = T(a; s)$ , where  $s' \in \mathcal{S}$  is the next state and  $T$  is the deterministic transition function. Let  $\mathcal{C}(s) = \{s' \mid T(a; s) = s', a \in \mathcal{A}(s)\}$  denote the immediate children of  $s$ . We say that state  $s$  precedes ( $\sqsubset$ ) state  $s'$  if  $s \neq s'$  and  $s$  is an ancestor of  $s'$  in  $G$ , and write  $\sqsubseteq$  if allowing  $s = s'$ . An action  $a \in \mathcal{A}(s)$  leads to  $s'$  if  $s \sqsubset s'$  and  $T(a; s) \sqsubseteq s'$ . With a slight abuse of notation, we denote  $T(a; s) \sqsubseteq s'$  by  $a \sqsubset s'$  or  $(s, a) \sqsubset s'$ . Since  $G$  is a tree, for states  $s, s'$  where  $s \sqsubset s'$ , exactly one  $a \in \mathcal{A}(s)$  such that  $(s, a) \sqsubseteq s'$ . We use the notation  $\sqsupseteq$  and  $\sqsupset$  when the relationships are reversed.

A strategy  $\pi_i$ , where  $i \in \{P_1, P_2\}$ , is a mapping from state  $s \in \mathcal{S}_i$  to a distribution over actions  $\mathcal{A}(s)$ , i.e.,  $\sum_{a \in \mathcal{A}(s)} \pi_i(a; s) = 1$ . Given strategies  $\pi_1$  and  $\pi_2$ , the probability of reaching  $\ell \in \mathcal{L}$  starting from  $s$  is given by  $p(\ell|s; \pi_1, \pi_2) = \prod_{i \in \{P_1, P_2\}} \prod_{(s', a); s \sqsubseteq s', (s', a) \sqsubseteq \ell, s' \in \mathcal{S}_i} \pi_i(a; s')$ , and player  $i$ 's expected payoff starting from  $s$  is  $R_i(s; \pi_1, \pi_2) = \sum_{\ell \in \mathcal{L}} p(\ell|s; \pi_1, \pi_2) r_i(\ell)$ . We use as shorthand  $p(\ell; \pi_1, \pi_2)$  and  $R_i(\pi_1, \pi_2)$  if  $s$  is the root. A strategy  $\pi_2$  is a *best response* to a strategy  $\pi_1$  if  $R_2(\pi_1, \pi_2) \geq R_2(\pi_1, \pi_2')$  for all strategies  $\pi_2'$ . The set of best responses to  $\pi_1$  is written as  $BRS_2(\pi_1)$ .

The *grim strategy*  $\arg \min_{\pi_1} \max_{\pi_2} R_2(\pi_1, \pi_2)$  of  $P_1$  towards  $P_2$  is one which guarantees the lowest payoff for  $P_2$ . Conversely, the *joint altruistic strategy*  $\arg \max_{\pi_1, \pi_2} R_2(\pi_1, \pi_2)$  is one which maximizes  $P_2$ 's payoff. We restrict grim and altruistic strategies to those which are subgame-perfect, i.e., they remain the optimal if the game was rooted at some other state.<sup>3</sup> Grim and altruistic strategies ignore  $P_1$ 's own payoffs and can be computed by backward induction. For each state, we denote by  $\underline{V}(s)$  and  $\overline{V}(s)$  the internal values of  $P_2$  for grim and altruistic strategies obtained via backward induction.

## 2.1 Stackelberg Equilibrium in Perfect Information Games

In a Strong Stackelberg equilibrium (SSE), there is a distinguished *leader* and *follower*, which we assume are  $P_1$  and  $P_2$  respectively. The leader *commits* to any strategy  $\pi_1$  and the follower best responds to the leader, breaking ties by selecting  $\pi_2 \in BRS_2(\pi_1)$  such as to benefit the leader.<sup>4</sup> Solving for the SSE entails finding the optimal commitment for the *leader*, i.e., a pair  $\pi = (\pi_1, \pi_2)$  such that  $\pi_2 \in BRS_2(\pi_1)$  and  $R_1(\pi_1, \pi_2)$  is to be maximized.

It is well-known that the optimal SSE will perform no worse (for the leader) than Nash equilibrium, and often much better. Consider the game in Figure 1a with  $k_1 = k_2 = 0$ . If the expected follower payoff from staying is less than 0,

<sup>3</sup>This is to avoid strategies which play arbitrarily at states which have 0 probability of being reached.

<sup>4</sup>Commitment rights are justified by repeated interactions. If the  $P_1$  reneges on its commitment,  $P_2$  plays another best response, which is detrimental to the leader. This setting is unlike (De Jonge and Zhang 2020) which uses binding agreements.

then it would exit immediately. Hence, solutions such as the subgame perfect Nash gives a leader payoff of 0. The optimal Stackelberg solution is for the leader to commit to a uniform strategy—this ensures that staying yields the follower a payoff of 0, which under the tie-breaking assumptions of SSE nets the leader a payoff of 4.5.

## Stackelberg Extensive-Form Correlated Equilibrium

For this paper, we will focus on a relaxation of the SSE known as the Stackelberg extensive-form correlated equilibrium (SEFCE), which allows the leader to explicitly recommend actions to the follower *at the time of decision making*. If the follower deviates from the recommendation, the leader is free to retaliate—typically with the grim strategy. In a SEFCE,  $P_1$  takes and recommends actions to maximize its reward, subject to the constraints that the recommendations are sufficiently appealing to  $P_2$  relative to threat of  $P_2$  facing the grim strategy after any potential deviation.

**Definition 1** (Minimum required incentives). *Given  $s \in \mathcal{S}_2$ ,  $s' \in \mathcal{C}(s)$ , we define the minimum required incentive  $\tau(s') = \max_{s'' \in \mathcal{C}(s); s'' \neq s'} \underline{V}(s'')$ , i.e., the minimum amount that  $P_1$  needs to promise  $P_2$  under  $s'$  for it to be reached.*

**Definition 2** (SEFCE). *A strategy pair  $\pi = (\pi_1, \pi_2)$  is a SEFCE if it is incentive compatible, i.e., for all  $s \in \mathcal{S}_2$ ,  $a \in \mathcal{A}(s)$ ,  $\pi_2(a; s) > 0 \implies R_2(T(a; s); \pi_1, \pi_2) \geq \tau(T(a; s))$ . Additionally,  $\pi$  is optimal if  $R_1(\pi_1, \pi_2)$  is maximized.*

In Section 3, we describe how optimal SEFCE can be computed in polynomial time for perfect information games.

## 2.2 Function Approximation of State Values

When finding Nash equilibrium in perfect information games, the *value*  $v_s$  of a state is a crucial quantity which summarizes the utility obtained from  $s$  onward, assuming optimal play from all players. It contains sufficient information for one to obtain an optimal solution after using them to ‘replace’ subtrees. Typically  $v_s$  should only rely on states  $s' \sqsupseteq s$ . In zero-sum games,  $v_s = \underline{V}_s$  while in cooperative games,  $v_s = \overline{V}_s$ . Knowing the true value of each state immediately enables the optimal policy via one-step lookahead. While  $v_s$  can be computed over all states by backward induction, this is not feasible when  $G$  is large. A standard workaround is to replace  $v_s$  with an approximate  $\tilde{v}_s$  which is then used in tandem with some search algorithm (depth-limited search, Monte-Carlo tree search, etc.) to obtain an approximate solution. Today,  $\tilde{v}_s$  is often *learned*. By representing  $\tilde{v}$  with a rich function class over state features (typically using a neural network), modern solvers are able to generalize  $\tilde{v}$  across large state spaces without explicitly visiting every state, thus scaling to much larger games.

**Fitted Value Iteration.** A class of methods closely related to ours is Fitted Value Iteration (FVI) (Lagoudakis and Parr 2003; Dietterich and Wang 2001; Munos and Szepesvári 2008). The idea behind FVI is to optimize for parameters such as to minimize the *Bellman loss* over sampled states by treating it as a regular regression problem.<sup>5</sup> Here, the

<sup>5</sup>We distinguish RL and FVI in that the transition function is known explicitly and made used of in FVI.

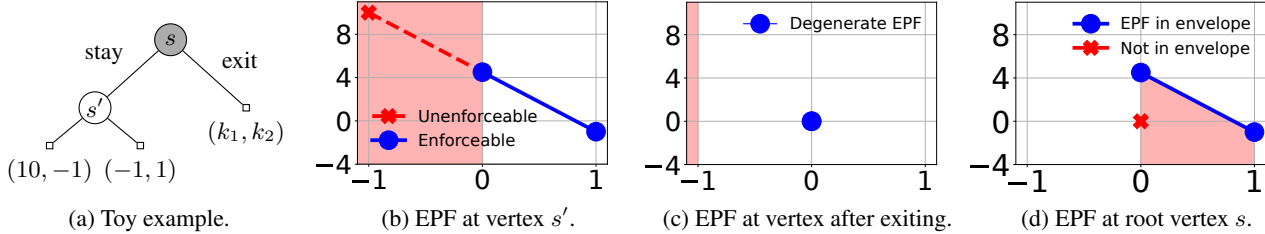


Figure 1: (a) Game tree to illustrate computation of SEFCE. Leader  $\circ$ , follower  $\bullet$  and leaf  $\square$  states are vertices and edges are actions. (b-d) EPFs at  $s'$ , after exiting and  $s$ . The x and y axes are follower ( $\mu_2$ ) and leader payoffs ( $U_s(\mu)$ ). In (b) the pink regions give  $P_2$  too little and are truncated. In (d), the pink regions are not part of the upper concave envelope and removed.

Bellman loss measures the distance between  $\tilde{v}_s$  and the estimated value using one-step lookahead using  $\tilde{v}$ . If this distance is 0 for all  $s$ , then  $\tilde{v}$  matches the optimal  $v$ . In practice, small errors in FA accumulate and cascade across states, lowering performance. Thus, it is important to bound performance as a function of the Bellman loss over all  $s$ .

### 2.3 Related Work

Some work has been done in generalizing state values in general-sum games, but few involve learning them. Related to ours is (Murray and Gordon 2007; MacDermed et al. 2011; Dermed and Charles 2013), which approximate the achievable set of payoffs for correlated equilibrium, and eventually SSE (Letchford et al. 2012) in stochastic games. These methods are analytical in nature and scale poorly. (Pérolat et al. 2017; Greenwald et al. 2003) propose a Q-learning-like algorithm over general-sum Markov games, but do not apply FA and only consider stationary strategies which preclude strategies involving long range threats like the SSE. (Zinkevich, Greenwald, and Littman 2005) show a class of general-sum Markov games where value-iteration like methods will necessarily fail. (Zhong et al. 2021) study reinforcement learning in the Stackelberg setting, but only consider followers with myopic best responses. (Castelletti, Pianosi, and Restelli 2011) apply FVI in a multiobjective setting, but do not consider the issue of incentive compatibility. Another approach is to apply reinforcement learning and self-play (Leibo et al. 2017). Recent methods account for the nonstationary environment each player faces during training (Foerster et al. 2017; Perolat et al. 2022); however they have little game theoretical guarantees in terms of incentive compatibility, particularly in non zero-sum games.

## 3 Review: Solving SEFCE via Enforceable Payoff Frontiers

In Section 2, we emphasized the importance of the value function  $v$  in solving zero-sum games. In this section, we review the analogue for SEFCE in the general-sum games, which we term as *Enforceable Payoff Frontiers* (EPF). Introduced in (Letchford and Conitzer 2010), the EPF at state  $s$  is a function  $U_s : \mathbb{R} \mapsto \mathbb{R} \cup \{-\infty\}$ , such that  $U_s(\mu_2)$  gives the maximum leader payoff for a SEFCE for a game rooted at  $s$ , on condition that  $P_2$  obtains a payoff of  $\mu_2$ . All leaves  $s \in \mathcal{L}$

have degenerate EPFs  $U_s(r_2(s)) = r_1(s)$  and  $-\infty$  everywhere else. EPFs capture the tradeoff in payoffs between  $P_1$  and  $P_2$ , making them useful for solving SEFCEs. We now review the two-phase algorithm of (Bošanský et al. 2017) using the example game in Figure 1a with  $k_1 = k_2 = 0$ . This approach forms the basis for our proposed FA method.

**Phase 1: Computing EPF by Backward Induction.** The EPF at  $s'$  is given by the line segment connecting payoffs of its children EPF and  $-\infty$  everywhere else. This is because the leader is able to freely mix over actions. To compute  $U_s$ , we consider in turn the EPFs after staying or exiting. Case 1:  $P_1$  is recommending  $P_2$  to stay. For incentive compatibility, it needs to *promise*  $P_2$  a payoff of at least 0 under  $T(\text{stay}; s) = s'$ . Thus, we **left-truncate** the regions of the EPF at  $s'$  which violate this promise, leaving behind the blue segment (Figure 1b), which represents the payoffs at  $s'$  that are *enforceable* by  $P_1$ . Case 2:  $P_1$  is recommending  $P_2$  to exit. To discourage  $P_2$  from staying, it commits to the grim strategy at  $s'$  if  $P_2$  chooses to stay instead, yielding  $P_2$  a payoff of  $-1 \leq k_2 = 0$ . Hence, no truncation is needed and the set of enforceable payoffs is the (degenerate) blue line segment (Figure 1c). Finally, to recover  $U_s$ , observe that we can achieve payoffs on any line segment connecting point across the EPFs of  $s$ 's children. This union of points on such lines (ignoring those leader-dominated) is given by the **upper concave envelope** of the blue segments in Figure 1b and 1c; this removes  $\{(0, 0)\}$ , giving the EPF in Figure 1d.

More generally, let  $g_1$  and  $g_2$  be functions such that  $g_j : \mathbb{R} \mapsto \mathbb{R} \cup \{-\infty\}$ . We denote by  $g_1 \wedge g_2$  their upper concave envelope, i.e.,  $\inf\{h(\mu) \mid h \text{ is concave and } h \geq \max\{g_1, g_2\} \text{ over } \mathbb{R}\}$ . Since  $\wedge$  is associative and commutative, we use as shorthand  $\bigwedge_{\{ \cdot \}}$  when applying  $\wedge$  repeatedly over a finite set of functions. In addition, we denote  $g \triangleright t$  as the left-truncation of the  $g$  with threshold  $t \in \mathbb{R}$ , i.e.,  $[g \triangleright t](\mu) = g(\mu)$  if  $\mu \geq t$  and  $-\infty$  otherwise. Note that both  $\wedge$  and  $\triangleright$  are closed over concave functions. For any  $s \in \mathcal{S}$ , its EPF  $U_s$  can be concisely written in terms of its children EPF  $U_{s'}$  (where  $s' \in \mathcal{C}(s)$ ) using  $\bigwedge, \triangleright$  and  $\tau(s')$ .

$$U_s(\mu) = \begin{cases} \left[ \bigwedge_{s' \in \mathcal{C}(s)} U_{s'} \right](\mu) & \text{if } s \in \mathcal{S}_1 \\ \left[ \bigwedge_{s' \in \mathcal{C}(s)} U_{s'} \triangleright \tau(s') \right](\mu) & \text{if } s \in \mathcal{S}_2 \end{cases}, \quad (1)$$

which we apply in a bottom-up fashion to complete Phase 1.

**Phase 2: Extracting Strategies from EPF.** Once  $U_s$  has been computed for all  $s \in \mathcal{S}$ , we can recover the optimal strategy  $\pi_1$  by applying one-step lookahead starting from the root. First, we extract  $(\text{OPT}_2, \text{OPT}_1)$ , the coordinates of the maximum point in  $U_{\text{root}}$ , which contain payoffs under the optimal  $\pi$ . Here, this is  $(0, 4.5)$ . We initialize  $\mu_2 = \text{OPT}_2$ , which represents  $P_1$ 's promised payoff to  $P_2$  at the current state  $s$ . Next, we traverse  $G$  depth-first. By construction,  $U_s(\mu_2) > -\infty$  and the point  $(\mu_2, U_s(\mu_2))$  is the convex combination of either 1 or 2 points belonging to its children EPFs. The mixing factors correspond to the optimal strategy  $\pi(a; s)$ . If there are 2 distinct children  $s', s''$  with mixing factor  $\alpha', \alpha''$ , we repeat this process for  $s', s''$  with  $\mu'_2 = \mu_2/\alpha', \mu''_2 = \mu_2/\alpha''$ , otherwise we repeat the process for  $s'$  and  $\mu'_2 = \mu_2$ . For our example, we start at  $s, \mu_2 = 0$ , which was obtained by  $P_2$  playing 'stay' exclusively, so we keep  $\mu_2$  and move to  $s'$ . At  $s', \mu = 0$  by mixing uniformly, which gives us the result in Section 2.

**Theorem 1** ((Bořanský et al. 2017; Bosanský et al. 2015)).  
(i)  $U_s$  is piecewise linear concave with number of knots<sup>6</sup> no greater than the number of leaves beneath  $s$ . (ii) Using backward induction, SEFCEs can be computed in polynomial time (in  $|\mathcal{S}|$ ) even in games with chance. EPFs continue to be piecewise linear concave.

**Markovian Property.** Just like state values  $v_s$  in zero-sum games, we can replace any internal vertex  $s$  in  $G$  with its EPF while not affecting the optimal strategy in all other branches of the game. This can be done by adding a single leader vertex with actions leading to terminal states with payoffs corresponding to the knots of  $U_s$ . Since  $U_s$  is obtained via backward induction, it only depends on states beneath  $s$ . In fact, if two games  $G$  and  $G'$  (which could be equal to  $G$ ) shared a common subgame rooted in  $s$  and  $s'$  respectively, we could reuse the  $U_s$  found in  $G$  for  $U_{s'}$  in  $G'$ . This observation underpins the inspiration for our work—if  $s$  and  $s'$  are similar in some features, then  $U_s$  and  $U_{s'}$  are likely similar and it should be possible to *learn* and *generalize* EPFs over states.

## 4 Challenges in Applying FA to EPF

We now return to our original problem of applying FA to find SEFCE. Our idea, outlined in Algorithm 1 and 2 is a straightforward extension of FVI. Suppose each state has features  $f(s)$ —in the simplest case this could be a state's history. We design a neural network  $E_\phi(f)$  parameterized by  $\phi$ . This network maps state features  $f(s)$  to some representation of  $\tilde{U}_s$ , the approximated EPFs. To achieve a good approximation, we optimize  $\phi$  by minimizing an appropriate Bellman-like loss (over EPFs) based on Equation (1) while using our approximation  $\tilde{U}_s$  in lieu of  $U_s$ . Despite its simplicity, there remain several design considerations.

**EPFs are the 'right' object to learn.** Unlike state values, representing an exact EPF at a state  $s$  could require more than constant memory since the number of knots could be linear in the number of leaves underneath it (Theorem 1). Can we get away with summarizing a state with a scalar or a

<sup>6</sup>Knots are where the slope of the EPF changes.

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Algorithm 1: Training Pipeline

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- 1: Sample trajectory  $s_{\text{new}}^{(1)}, \dots, s_{\text{new}}^{(t)}$
  - 2: Update replay buffer  $\mathcal{B}$  with  $s^{(1)}, \dots, s^{(t)}$
  - 3: **for**  $i \in \{1, \dots, t\}$  **do**
  - 4:   Sample batch  $S = \{s^{(1)}, \dots, s^{(n)}\} \subseteq \mathcal{B}$
  - 5:    $\ell \leftarrow \text{COMPUTELOSS}(S; E_\phi)$
  - 6:   Update  $\phi$  using  $\partial\ell/\partial\phi$
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Algorithm 2: COMPUTELOSS( $S; E_\phi$ )

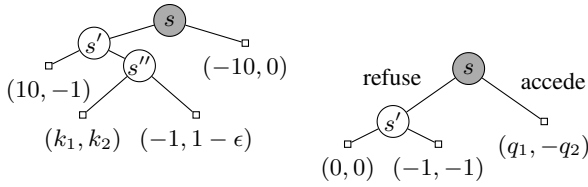
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- 1: **for**  $i \in \{1 \dots n\}$  **do**
  - 2:    $\tilde{U}_{s^{(i)}} \leftarrow E_\phi(f(s^{(i)}))$
  - 3:    $\tilde{U}_{s_{\text{next}}^{(j)}} \leftarrow E_\phi(f(s_{\text{next}}^{(j)}))$  for all  $s_{\text{next}}^{(j)} \in \mathcal{C}(s^{(i)})$
  - 4:   Compute  $\tilde{U}_{s^{(i)}}^{\text{target}}$  using Equation (1) and  $\{\tilde{U}_{s_{\text{next}}^{(j)}}\}$
  - 5: **return**  $\sum_i L(\tilde{U}_{s^{(i)}}, \tilde{U}_{s^{(i)}}^{\text{target}})$
- 

small vector? Unfortunately, any 'lossless summary' which enjoys the Markovian property necessarily encapsulates the EPF. To see why, consider the class of games  $G_k$  in Figure 1a with  $k_1 = -2$  and  $k = k_2 \in [-1, 1]$ . The optimal leader payoff for any  $G_k$  is  $\frac{9-11k}{2}$ , which is precisely  $U_{s'}(k)$  (Figure 1b). Now consider any lossless summary for  $s'$  and use it to solve *every*  $G_k$ . The resultant optimal leader payoffs can recover  $U_{s'}(\mu_2)$  between  $\mu_2 \in [-1, 1]$ . This implies that no lossless summary more compact than the EPF exists.

**Unfulfillable Promises Arising from FA Error.** Consider the game in Figure 2a with  $k_1 = -10, k_2 = -1$ . The exact  $U_{s'}$  is the line segment combining the points  $(-1, 10)$  and  $(1-\epsilon, -1)$ , shown in green in Figure 3a. However, let us suppose that due to function approximation we instead learned the blue line segment containing  $(-1, 10)$  and  $(1, -1)$ . Performing Phase 2 using  $\tilde{U}$ , the policy extracted at  $s'$  is once again the uniform policy and requires us to promise the follower a utility of 1 in  $s''$ . However, achieving a payoff of 1 is *impossible* regardless of how much the leader is willing to sacrifice, since the maximum outcome under  $s''$  is  $1 - \epsilon$ . Since this is an *unfulfillable promise*, the follower's best responds by exiting in  $s$ , which gives the leader a payoff of  $-10$ . In general, unfulfillable promises due to small FA error can lead to arbitrarily low payoffs. In fact, one could argue that  $\tilde{U}$  does not even *define* a valid policy.

**Costly Promises.** Consider the case where  $k_1 = -30, k_2 = 1$  while keeping  $\tilde{U}_{s'}$  the same. Here, the promise of 1 at  $s''$  is fulfillable, but involves incurring a cost of  $-30$ , which is even lower than having follower staying (Figure 3b). In general, this problem of *costly promises* stems from the EPF being wrongly estimated, even for a small range of  $\mu_2$ . We can see how costly promises arise even from small  $\epsilon$  is. The underlying issue is that in general,  $U_s$  can have large Lipschitz constants (e.g., proportionate to  $(\max_s r_1(s) - \min_s r_1(s)) / (\min |r_2(s) - r_2(s)|)$ ). The existence of costly payoffs rules out EPF representations based



(a) Game tree to illustrate unfulfillable and costly promises. (b) Stage game used in the TANTRUM game.

Figure 2: Games used in Sections 4 and 6. Leader  $\circ$ , follower  $\bullet$  and leaf  $\square$  states are vertices and edges are actions.

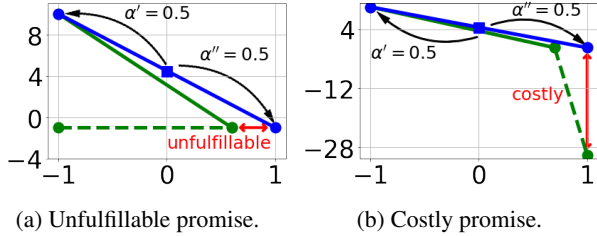


Figure 3: EPFs for (a) unfulfillable promises and (b) costly promises. Blue lines are estimated EPFs  $\tilde{U}_{s'}$ , solid and dotted green lines are true EPFs  $U_{s'}$ ,  $U_{s''}$ . In both cases, FA error leads us to believe that the payoff given by the blue square at  $(0, 4.5)$  can be achieved by mixing the endpoints of  $\tilde{U}_{s'}$  with probability  $\alpha' = \alpha'' = 0.5$  (black curves).

on discretizing the space of  $\mu_2$ , since small errors incurred by discretization could lead to huge drops in performance.

## 5 FA of EPF with Performance Guarantees

We now design our method using the insights from Section 4. We learn EPFs without relying on discretization over  $P_2$  payoffs  $\mu_2$ . Unfulfillable promises are avoided entirely by ensuring that the set of  $\mu_2$  where  $\tilde{U}_s(\mu_2) > -\infty$  lies within some known set of achievable  $P_2$  payoffs, while costly promises are mitigated by suitable loss functions.

**Representing EPFs using Neural Networks.** Our proposed network architecture represents EPFs by a small set of  $m \geq 2$  points  $P_\phi(s) = \{(x_j, y_j)\}$ , for  $j \in [m]$ . Here,  $m$  is a hyperparameter trading off complexity of the neural network  $E_\phi$  with its representation power. The approximated EPF  $\tilde{U}_s$  is the linear interpolation of these  $m$  points; and  $\tilde{U}_s = -\infty$  if  $\mu_2 > \max_j x_j$  or  $\mu_2 < \min_j x_j$ . For now, we make the assumption that follower payoffs under the altruistic and grim strategy ( $\bar{V}(s)$  and  $\underline{V}(s)$ ) are known *exactly* for all states. Through the architecture of  $E_\phi$  that for all  $j \in [m]$ , we have  $\underline{V}(s) \leq x_j \leq \bar{V}(s)$ . As we will see, this helps avoid unfulfillable promises and allows for convenient loss functions.

Concretely, our network  $E_\phi(f(s); \underline{V}(s), \bar{V}(s))$  takes as inputs state features  $f(s)$ , lower and upper bounds  $\underline{V}(s) \leq \bar{V}(s)$  and outputs a matrix in  $\mathbb{R}^{m \times 2}$  representing  $\{(x_j, y_j)\}$  where  $x_1 = \underline{V}(s)$  and  $x_m = \bar{V}(s)$ . For simplicity, we use a multilayer feedforward network with depth  $d$ , width  $w$  and

ReLU activations for each layer. Serious applications should utilize domain specific architectures. Denoting the output of the last fully connected layer by  $h^{(d)}(f(s)) \in \mathbb{R}^w$ , for  $j \in \{2 \dots m-1\}$  and  $k \in [m]$  we set

$$x_j = \sigma \left( z_{x,j}^T h^{(d)}(f(s)) + b_{x,j} \right) \cdot (\bar{V}(s) - \underline{V}(s)) + \underline{V}(s),$$

$$y_k = z_{y,k}^T h^{(d)}(f(s)) + b_{y,k},$$

and  $x_1 = \underline{V}(s)$  and  $x_m = \bar{V}(s)$ , where  $\sigma(x) = 1/(1 + \exp(-x))$ . Here,  $z_{x,j}, z_{y,k} \in \mathbb{R}^w$  and  $b_{x,j}, b_{y,k} \in \mathbb{R}$  are weights and biases, which alongside the parameters from feedforward network form the network parameters  $\phi$  to be optimized. Since  $\tilde{U}_s$  is represented by its knots (given by  $P_\phi(s)$ ),  $\wedge$  and consequently, (1) may be performed *explicitly* and *efficiently*, returning an entire EPF represented by its knots (as opposed to the EPF evaluated at a single point). This is crucial, since the computation is performed every state every iteration (Line 4 of Algorithm 2).

**Loss Functions for Learning EPFs.** Given 2 EPFs  $\tilde{U}_s, \tilde{U}'_s$  we minimize the following loss to mitigate costly promises,

$$L_\infty(\tilde{U}_s, \tilde{U}'_s) = \max_{\mu_2} |\tilde{U}_s(\mu_2) - \tilde{U}'_s(\mu_2)|.$$

$L_\infty$  was chosen specifically to incur a large loss if the approximation is wildly inaccurate in a small range of  $\mu_2$  (e.g., Figure 3b). Achieving a small loss requires that  $\tilde{U}_s(\mu_2)$  approximates  $\tilde{U}'_s(\mu_2)$  well for all  $\mu_2$ . This design decision is particularly important. For example, contrast  $L_\infty$  with another intuitive loss  $L_2(\tilde{U}_s, \tilde{U}'_s) = \int_{\mu_2} (\tilde{U}_s(\mu_2) - \tilde{U}'_s(\mu_2))^2 d\mu_2$ . Observe that  $L_2$  is exceedingly small in the example of Figure 3b — in fact, when  $\epsilon$  is small enough leads to almost no loss, even though the policy as discussed in Section 4 is highly suboptimal. This phenomena leads to costly promises, which was indeed observed in our tests.

**Our Guarantees.** Any learned  $\tilde{U}$  implicitly defines a policy  $\tilde{\pi}$  by one-step lookahead using Equation (1) and the method described in Phase 2 (Section 3). Extracting  $\tilde{\pi}$  need not be done offline for all  $s \in \mathcal{S}$ ; in fact, when  $G$  is too large it is necessary that we only extract  $\tilde{\pi}(\cdot; s)$  on-demand. Nonetheless,  $\tilde{\pi}$  enjoys some important properties.

**Theorem 2 (Incentive Compatibility).** *For any policy  $\tilde{\pi}$  obtained using our method, any  $s \in \mathcal{S}_2$  and  $a \in \mathcal{A}(s)$ , we have  $\tilde{\pi}_s(a; s) > 0 \implies R_2(T(a; s); \tilde{\pi}) \geq \tau(T(a; s))$ .*

**Theorem 3 (FA Error).** *If  $L_\infty(\tilde{U}_s, \tilde{U}_s^{target}) \leq \epsilon$  for all  $s \in \mathcal{S}$ , then  $|R_1(\tilde{\pi}) - R_1(\pi^*)| = \mathcal{O}(D\epsilon)$  where  $D$  is the depth of  $G$  and  $\pi^*$  is the optimal strategy.*

Here,  $T(a; s)$  is transition function (Section 2). Recall from Section 2 that for  $\pi$  to be an optimal SEFCE, we require (i) incentive compatibility and (ii)  $R_1(\pi)$  to be maximized. Theorems 2 and 3 illustrate how our approach disentangles these criteria. Theorem 2 guarantees that  $P_2$  will always be incentivized to follow  $P_1$ 's recommendations, i.e., there will be no unexpected outcomes arising from unfulfillable promises. Crucially, this is a hard constraint which is satisfied solely due to our choice of network architecture,

which ensures that  $\tilde{U}_s(\mu_2) = -\infty$  when  $\mu_2 > \bar{V}_s$  for any  $\tilde{\pi}$  obtained from  $\tilde{U}$ . Conversely, Theorem 3 shows that the goal of maximizing  $R_1$  *subject to incentive compatibility* is achieved by attaining a small FA error across all states. This distinction is important. Most notably, incentive compatibility is no longer dependent on convergence during training. This *explicit* guarantee stands in contrast with methods employing self-play reinforcement learning agents; there, incentive compatibility follows *implicitly* from the apparent convergence of a player’s strategy. This guarantee has practical implications, for example, evaluating the quality of  $\tilde{\pi}$  can be done by estimating  $R_1(\tilde{\pi})$  based on sampled trajectories, while implicit guarantees requires incentive compatibility to be demonstrated using some approximate best-response oracle and usually involves expensive training of a RL agent.

The primary limitation of our method is when  $\bar{V}$  and  $\underline{V}$  (and hence  $\tau$ ) are not known exactly. As it turns out, we can instead use upper and lower approximations while still retaining incentive compatibility. Let  $\tilde{\pi}_1^{\text{grim}}$  be an *approximate grim strategy*. Define  $\underline{V}(s)$  to be the expected fol-lower payoffs at  $s$  when faced best-responding to  $\tilde{\pi}_1^{\text{grim}}$ , i.e.,  $R_2(s; \tilde{\pi}_1^{\text{grim}}, \pi_2)$ , where  $\pi_2 \in \text{BRS}_2(\tilde{\pi}_1^{\text{grim}})$ . Following Definition 1, the *approximate minimum required incentive* is  $\tilde{\tau}(s') = \max_{s' \in \mathcal{C}(s); s' \neq s} \underline{V}(s')$  for all  $s \in \mathcal{S}_2, s' \in \mathcal{C}(s)$ . Similarly, let  $\tilde{\pi}^{\text{alt}}$  be an *approximate joint altruistic strategy* and its resultant internal payoffs in each state be  $\tilde{V}(s)$ .

Under the mild assumption that  $\tilde{\pi}^{\text{alt}}$  always benefits  $P_2$  more than the  $\tilde{\pi}_1^{\text{grim}}$ , i.e.,  $\tilde{V}(s) \geq \underline{V}(s)$  for all  $s$ , we can replace the  $\tau, \underline{V}$  and  $\bar{V}$  with  $\tilde{\tau}, \underline{V}$  and  $\tilde{V}$  and maintain incentive compatibility (Theorem 2). The intuition is straightforward: if  $P_2$ ’s threats are ‘good enough’, parts of the EPF will still be enforceable. Furthermore, promises will always be fulfillable since EPFs domains are now limited to be no greater than  $\tilde{V}(s)$ , which we know can be achieved by definition. Unfortunately, Theorem 3 no longer holds, not even in terms of  $\max_s |\tilde{\tau}(s) - \tau(s)|$ . This is again due to the large Lipschitz constants of  $\tilde{U}_s$ . However, we have the weaker guarantee (whose proof follows that of Theorem 3) that performance is close to that predicted at the root.

**Theorem 4** (FA Error with Weaker Bounds). *If  $L_\infty(\tilde{U}_s, \tilde{U}_s^{\text{target}}) \leq \epsilon$  for all  $s \in \mathcal{S}$ , then  $|R_1(\tilde{\pi}) - \widetilde{\text{OPT}}_2| = \mathcal{O}(D\epsilon)$  where  $D$  is the depth of  $\mathcal{G}$  and  $\widetilde{\text{OPT}}_2 = \max_{\mu_2} \tilde{U}_{\text{root}}(\mu_2)$ .*

**Remark.** The key technical difficulty here is finding  $\tilde{V}$ . In our experiments,  $\tilde{\pi}_1^{\text{grim}}$  can be found analytically. In general large games, we can approximate  $\tilde{\pi}_1^{\text{grim}}, \tilde{V}$  by searching over  $\mathcal{S}_2$ , but use heuristics when expanding nodes in  $\mathcal{S}_1$ .

**Implementation Details.** (i) We use several techniques typically used to stabilize training such as target networks (Arulkumaran et al. 2017; Mnih et al. 2015) and prioritized experience replay (Schaul et al. 2015). (ii) In practice, instead of  $L_\infty$ , we found it easier to train a loss based on the sum of the squared distances at the  $x$ -coordinate of the knots in  $\tilde{U}_s$  and  $\tilde{U}'_s$ , i.e.,  $L = \sum_{\mu_2 \in \{\text{knots}\}} [\tilde{U}_s(\mu_2) - \tilde{U}'_s(\mu_2)]^2$ . Since  $L$  upper bounds  $L_\infty^2$ , using it also avoids costly

promises and allows us to enjoys a similar FA guarantee. (iii) If  $\mathcal{G}$  has a branching factor of  $\beta$ , then (1) in Algorithm 2 can be executed in  $\mathcal{O}(\beta m)$  time. In practice, we use a brute force method better suited for batch GPU operations which runs in  $\mathcal{O}((\beta m)^3)$ . (iv) We train using only the decreasing portions of  $\tilde{U}_s$ . This does not lead to any loss in performance since payoffs in the increasing portion of an  $\tilde{U}_s$  are Pareto dominated. We do not want to ‘waste’ knots on learning the meaningless increasing portion. (v) Training trajectories were obtained by taking actions uniformly at random. Specifics for all implementation details are in the Appendix.

## 6 Experiments

We focused on the following two synthetic games. Game details and experiment environments are in the Appendix. Code is at <https://github.com/lingchun kai/learn-epf-sefce>.

**Tantrum.** TANTRUM is the game in Figure 2b repeated  $n$  times, with  $q_1 > 0, q_2 \geq 1$ , and rewards accumulated over stages. The only way  $P_1$  can get positive payoffs is by threatening to throw a tantrum with the mutually destructive  $(-1, -1)$  outcome. Since  $q_2 > 1$ ,  $P_2$  has to use threats spanning over stages to sufficiently entice  $P_2$  to accede. Even though TANTRUM has  $\mathcal{O}(3^n)$  leaves, it is clear that the grim (resp. altruistic) strategy is to throw (resp. not throw) a tantrum at every step. Hence  $\bar{V}$  and  $\underline{V}$  are known even when  $n$  is large, making TANTRUM a good testbed. The raw features  $f(s)$  is a 5-dimensional vector, the first 3 are the occurrences count of outcomes for previous stages, and the last 2 being a one-hot vector indicating the current state.

**Resource Collection.** RC is played on a  $J \times J$  grid with a time horizon  $n$ . Each cell contains varying quantities of 2 different resources  $r_1(x, y), r_2(x, y) \geq 0$ , both of which are collected (at most once) by either players entering. Players begin in the center and alternately choose to either move to an adjacent cell or stay put. Each  $P_i$  is only interested in resource  $i$ , and players agree to pool together resources when the game ends. RC gives  $P_1$  the opportunity to threaten  $P_2$  with going ‘on strike’ if  $P_2$  does not move to the cells that  $P_1$  recommends. RC has approximately  $\mathcal{O}(25^n)$  leaves. The grim strategy is for  $P_1$  to stay put. However, unlike TANTRUM, computing  $\underline{V}$  and  $\bar{V}$  still requires search (at least for  $P_2$ ) at each state, which is still computationally expensive. We use as features (a) one-hot vector showing past visited locations, (b) the current coordinates of each player and whose turn it is (c) the amount of each resource collected, and (d) the number of rounds remaining.

### 6.1 Experimental Setup

**Games with Fixed Parameters.** We run 3 sub-experiments. [RC] We experimented with RC with  $J = 7, n = 4$  over 10 different games. Rewards  $r_i$  were generated using a log-Gaussian process over  $(x, y)$  to simulate spatial correlations (details in Appendix). We also report the payoffs from a ‘non-strategic’  $P_1$  which optimizes only for resources it collects, while letting  $P_2$  best respond. [TANTRUM] We ran TANTRUM with  $n = 25, q_1 = 1$  and  $q_2$  chosen randomly. These games have  $> 1e12$  states;



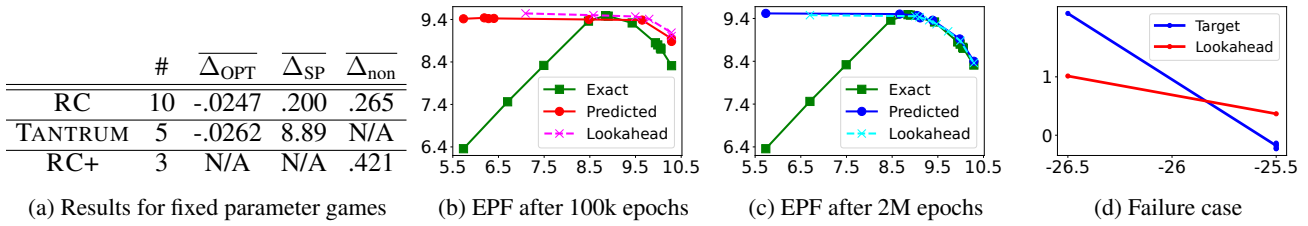


Figure 4: (a) Results for games with fixed parameters averaged over # specifies # trials.  $\overline{\Delta}_{\text{OPT}}$ ,  $\overline{\Delta}_{\text{SP}}$ , and  $\overline{\Delta}_{\text{non}}$  is the average difference between our method and the optimal SEFCE, subgame perfect Nash, and non-strategic leader commitment. (b)-(c) Learned EPFs at the root for RC. (d) A failure case in TANTRUM, even though learned policies are still near-optimal.

however, we can still obtain the optimal strategy due to the special structure of the game (note the subgame perfect equilibrium gives  $P_1$  zero payoff). [RC+] We ran RC with  $J = 9$ ,  $n = 6$ . Since  $G$  is large, we use approximates  $(\tilde{\tau}, \tilde{V}, \tilde{V})$  obtained from  $\tilde{\pi}_1^{\text{grim}}$  and  $\tilde{\pi}^{\text{alt}}$ .  $\tilde{\pi}_1^{\text{grim}}$  is for  $P_2$  to stay put, while  $\tilde{V}$  is obtained by applying search *online* (i.e., when  $s$  appears in training) for  $P_2$  starting from  $s$ . Thus  $\tilde{\tau}(s)$  can also be computed online from  $\tilde{V}$ .  $\tilde{\pi}^{\text{alt}}$  is obtained by running exact search to a depth of 4 (counted from the root) and then switching to a greedy algorithm. On the rare occasion that  $\tilde{V}(s) < \underline{V}(s)$ , we set  $\tilde{V}(s) \leftarrow \underline{V}(s)$ . We report results in Figure 4a, which show the *difference* between  $P_1$ 's payoff for our method and (i) the optimal SEFCE, (ii) the subgame perfect Nash, and (iii) the non-strategic leader commitment.

**Featurized TANTRUM.** We allow  $q_1, q_2$  to vary between stages of  $G$ , giving vectors  $\mathbf{q}_i \in [1, \infty]^n$ . Each trajectory uses different  $\mathbf{q}_i$ , which we append as features to our network, alongside the payoffs already collected for each player. For training, we draw i.i.d. samples of  $\mathbf{q}_i^j \sim \exp(1) + 1$ . The evaluation metric is  $\kappa = R_1(\tilde{\pi})/\text{OPT}$ , i.e., the ratio of  $P_1$ 's payoffs under  $\tilde{\pi}$  compared to the optimal  $\pi$ . For each  $n$ , we test on 100  $\mathbf{q}$ -vectors not seen during training and compare their  $\kappa$  against a 'greedy' strategy which recommends  $P_2$  to accede as long as there are sufficient threats in the remainder of the game for  $P_1$  (details in Appendix). We also stress test  $\tilde{\pi}$  on a different *test* distribution  $\hat{\mathbf{q}}_i^j \sim \exp(1) + 4$ . We report results in Figure 5a and 5b.

## 6.2 Results and Discussion

For fixed parameter games whose optimal value can be computed, we observe near optimal performance which significantly outperforms other baselines. For [RC], the average value of each an improvement of .5 is approximately equal to moving an extra half move. In [TANTRUM], the subgame perfect equilibrium is vacuous as  $P_1$  is unable to issue threats and gets a payoff of 0. In [RC+], we are unable to fully expand the game tree, however, we still significantly outperform the non-strategic baseline.

For featurized TANTRUM, we perform near-optimally for small  $n$ , even when stress tested with out-of-distribution  $\mathbf{q}$ 's (Figure 5a). Performance drops as  $n$  becomes larger, which is natural as EPFs become more complex. While performance degrades as  $n$  increases, we still significantly outper-

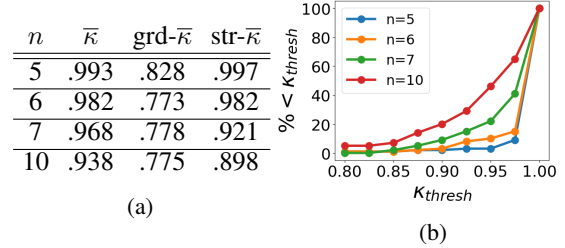


Figure 5: Results for Featurized TANTRUM as depth  $n$  varies, based on  $\kappa$ , the ratio of the leader's payoff to the true optimum. (a) grd- $\bar{\kappa}$  and str- $\bar{\kappa}$  denote results for the baseline greedy method and our results when stress tested with  $\mathbf{q}$  drawn from a distribution from training. (b) Proportion of trials which give  $\kappa < \kappa_{\text{thresh}}$ .

form the greedy baseline. The stress test suggests that the network is not merely memorizing data.

Figures 4b and 4c shows the learned EPFs at the root for epochs 100k and 2M, obtained directly or from one-step lookahead. As explained in Section 5, we only learn the decreasing portions of EPFs. After 2M training epochs, the predicted EPFs and one-step lookahead mirrors the true EPF in the decreasing portions, which is not the case at the beginning. At the beginning of training, many knots (red markers) are wasted on learning the 'useless' increasing portions on the left. After 2M epochs, knots (blue markers) were learning the EPF at the 'useful' decreasing regions.

Figure 4d gives an state in TANTRUM whose EPF yields high loss even after training. This failure case is not rare since TANTRUM is large. Yet, the resultant action is still optimal—in this case the promise to  $P_2$  was  $\mu_2 = -25.5$  which is precisely  $\underline{V}(s)$ . Like MDPs, policies can be near-optimal even with high Bellman losses in some states.

## 7 Conclusion

We proposed a novel method of performing FA on EPFs that allows us to efficiently solve for SEFCE. This is to the best of our knowledge, the first time a such an object has been learned from state features, leading to a FA-based method of solving Stackelberg games with performance guarantees. We hope that our approach will help to close the current gap between solving zero-sum and general-sum games.

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